RHPMPL FLEXICAP PORTFOLIO

RIGHT HORIZONS

Right Horizons Portfolio Management Services (RH PMS)

RH PMS is a SEBI registered PMS for segregated accounts

WHO ARE WE?

A boutique Investment firm specialising in bottoms-up stock picking

AUM :
~1,500 Cr under PMS
AUA :
~3500 Cr under RH Group

We work with UHNIs- select Family Offices & Foreign Investors we have ~650 Clients currently

3 Core PMS Offering:

- Large Cap- RHPMPL IBL
- Multi Cap- RHPMPL Flexicap
- Mid Cap- RHPMPL Super Value MS Cap

RH FUND HOUSE INVESTMENT PHILOSOPHY

WE STRIVE TO DELIVER .....

- **Superior Risk adjusted return** *through a robust*
- **Risk Management** methodology *using a*
- **Structured Investment Process** *and an in-depth*
- **Fundamental** and **Quantitative** framework

PORTFOLIO MANAGEMENT PROCESS

RH SCREENER

- 3 Year CAGR of Net Sales
- 3 Year Avg ROCE
- Latest D/E
- 3 Yrs CAGR Earnings
- Growth
- Promoter Holding and Pledging

RH SCORE CARD

- EV to EBITDA
- EV to Sales
- TTM P/E
- Total Debt to Equity
- Loans & Advances to Book Value
- TTM Interest Coverage

RH RISK RADAR

- Corporate Governance – Forensic Check
- Business Moat
- Modelling Future Cash Flows
- Revisit investment thesis when stock falls below threshold level

RH PENDULUM

- Factors directly impacting the company -
- Changes in Macro & Underlying Parameters
- Fundamental levels
- Guard Rails: Buy and Sell Zone
- Continuous Research

RISKS

BUSINESS RISK

- Unpredictability in earnings
- Uncertainty in future growth prospects
- Eroding Competitive Advantages

VALUATION RISK

- Valuation not justified by growth
- Low Margin of Safety

CORPORATE GOVERNANCE RISK

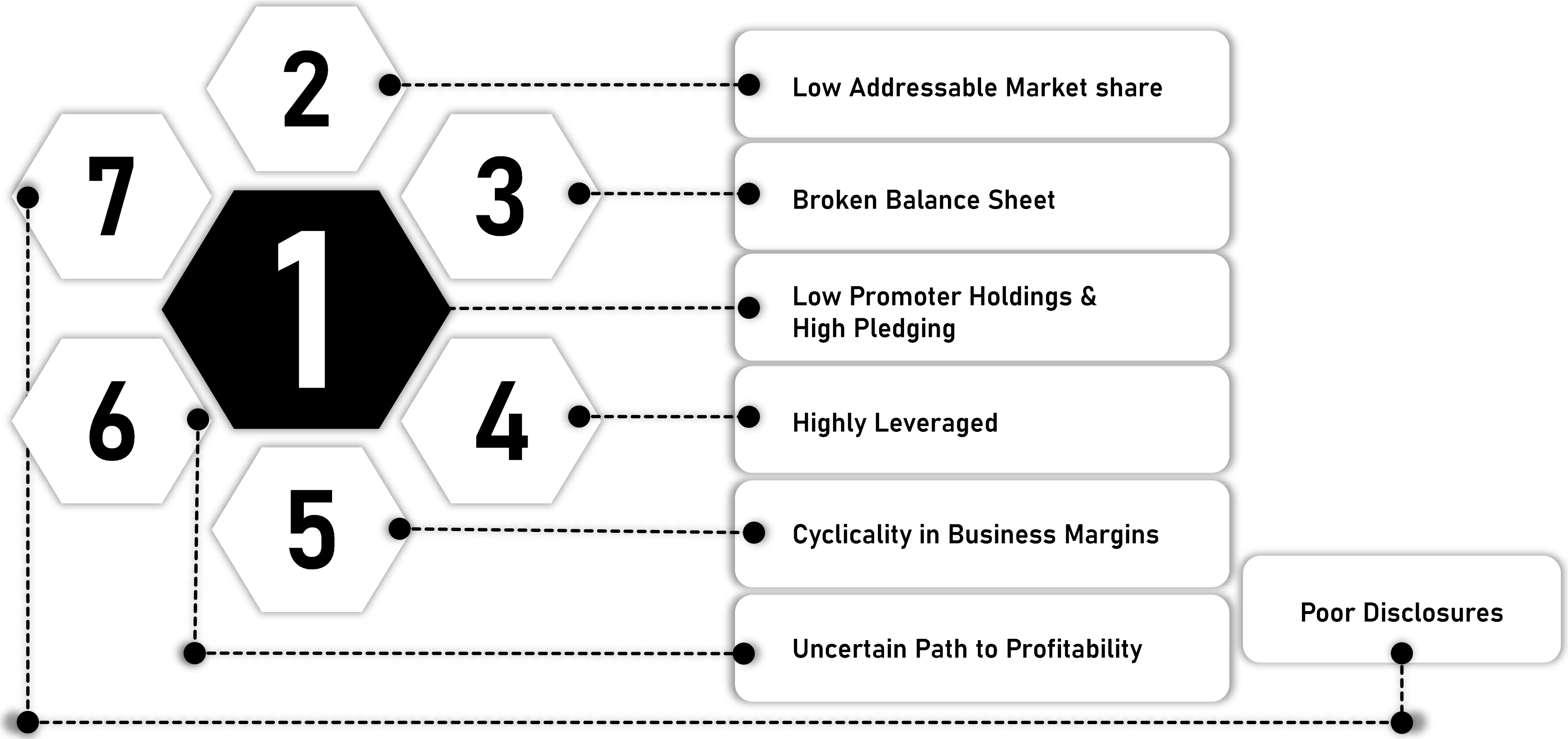
- Mis-allocation of capital leading to lower capital efficiency
- Not Investor friendly Management
- Poor Transparency and Disclosures

"Risk comes from not knowing what you're doing"

- Warren Buffett

RISKS

WE DON'T INVEST IN COMPANIES WITH THESE CHARACTERISTICS



PORTFOLIO CHARECTERISTICS

Invest in emerging leaders from Mid and Small Cap segment

We seek over 20% compounded growth from each business that we buy

Clean corporate governance and minority investor-friendly management

We buy such businesses at reasonable valuation

15 to 20 stocks with an investment horizon of 3 to 5 years with low portfolio churn

PORTFOLIO THEMES FOR THE NEXT BULL CYCLE (NEXT 5 YEARS)

Stock Industry	VALUATION MATRIX	CURRENT MULTIPLE	SECTOR MULTIPLE	DISCOUNT	EXPECTED EARNINGS GROWTH	EXPECTED RETURN
CAPITAL MARKET- WEALTH MANAGEMENT	PE	24.8x	50x	50%	2 - 2.5X	2x * 2x = 4x
CONSUMER- JEMS & JEWELLERY	PE	27.7x	40x	31%	2 - 2.5X	1.4x * 2x = 2.9x
RENEWABLE ENERGY	PE	21.5x	35x	39%	2 - 2.5X	1.96x * 2x = 3.3x
HEALTHCARE – HOSPITAL	EV/EBITDA	23.6x	50x	53%	2 - 2.5X	2.1x * 2x = 4.2x
CONSUMER- FASHION RETAIL	EV/EBITDA	27.3x	50x	45%	2 - 2.5X	1.8x * 2x = 3.7x

*Data is an approximation and used for illustrative purposes

**Earnings growth is Normalised for covid impact

RHPMPL FLEXICAP PORTFOLIO

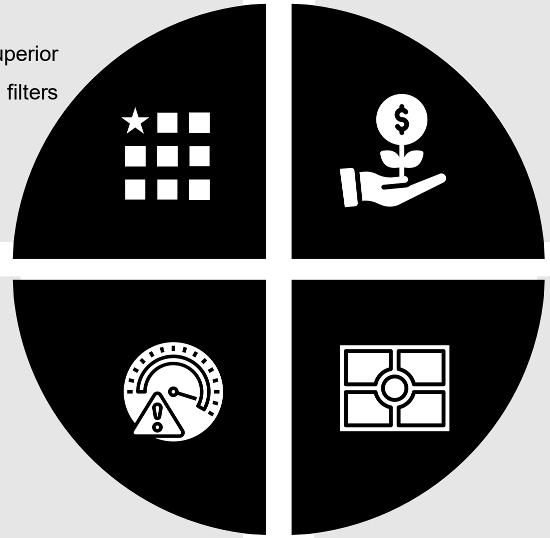
WEAR THE CAP THAT SUITS THE PARTY

INVESTMENT APPROACH

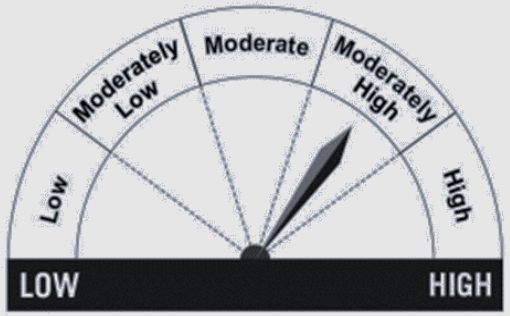
- Investment objective is to have a dynamic strategy that takes advantage of market conditions by moving across market caps to achieve long-term capital appreciation through a bottom-up stock selection approach by investing in Indian “listed securities”.
- Investment philosophy is to weather all market conditions and deliver superior risk-adjusted returns using a structured investment process that filters businesses with solid fundamentals from the listed universe

INVESTMENT SUITABILITY

Ideal for investors looking for diversified all weather portfolio. Suitable for investors with moderate to high-risk appetite and looking for mid-high teen returns.



RISK-O-METER



SCHEME MATRIX

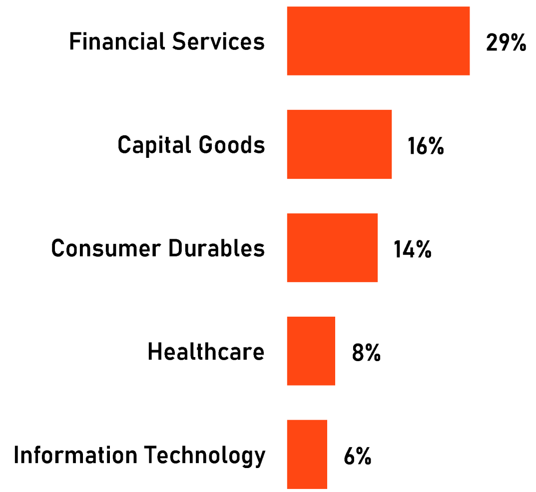
	GROWTH	BLEND	VALUE
Large		✓	
Medium		✓	
Small		✓	

RHPMPL FLEXICAP PORTFOLIO

TOP 5 HOLDINGS

SECURITY	WEIGHTS
KEI Industries Ltd	7.54%
Sky Gold And Diamonds Ltd	6.44%
Nuvama Wealth Management Ltd	5.36%
ICICI Bank Ltd	5.30%
360 One WAM Ltd	5.27%

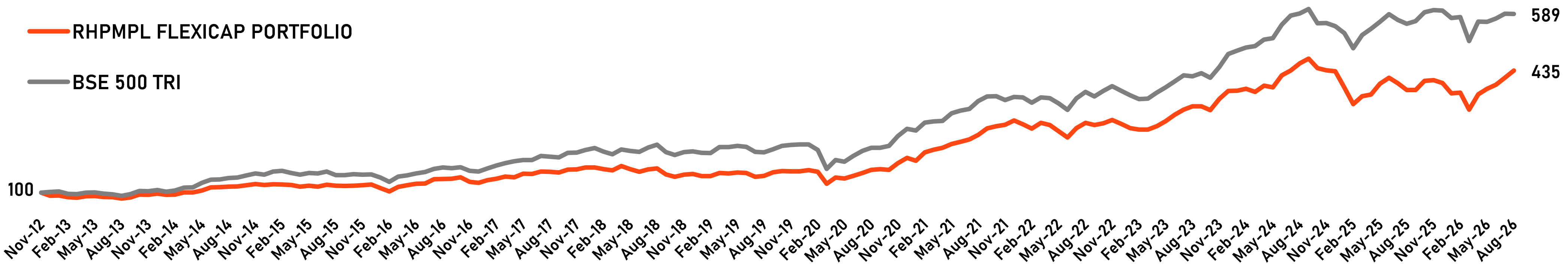
TOP 5 SECTOR



PERFORMANCE

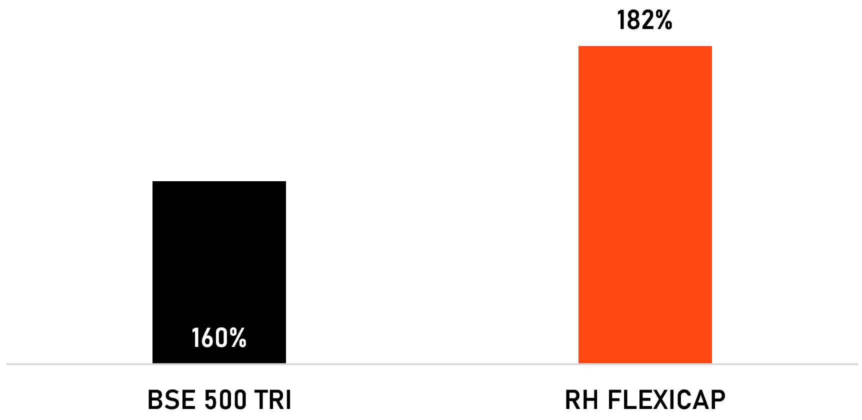
PERIOD	RHPMPL FLEXICAP	BSE 500 TRI
FY27TD	32.838%	14.450%
6 Months	16.118%	1.430%
1 Year	13.879%	4.720%
3 Year	8.922%	12.090%
5 Year	10.930%	10.910%
10 Year	12.161%	13.308%
Since Inception of Scheme (Nov'12)	10.910%	13.890%

RHPMPL FLEXICAP PORTFOLIO NAV SINCE INCEPTION

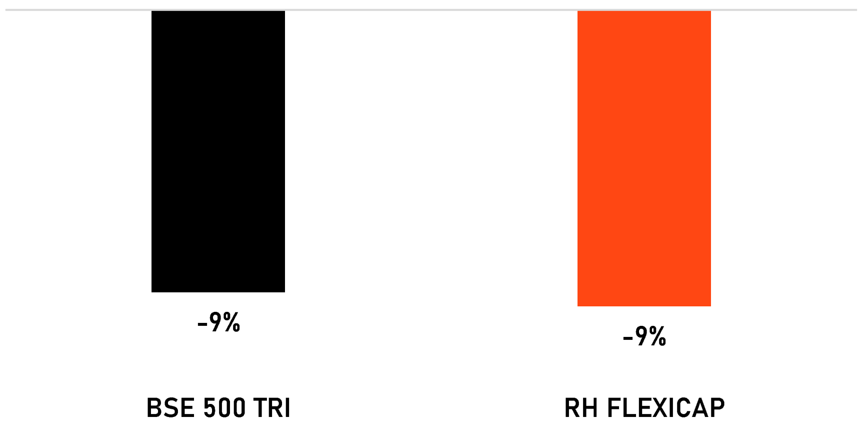


RHPMPL FLEXICAP PORTFOLIO PERFORMANCE DURING MARKET CYCLES

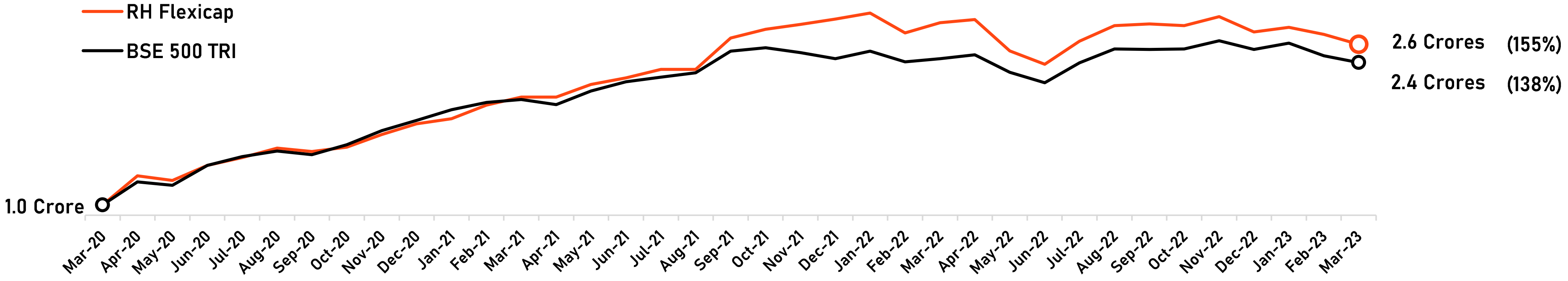
UPCYCLE



DOWNCYCLE



FULL CYCLE PERFORMANCE OF RHPMPL FLEXICAP PORTFOLIO Vs BENCHMARK



NOTE-UPCYCLE: 23-03-20 to 18-10-2021, DOWNCYCLE: 18-10-2021 to 27-03-2023 & FULLCYCLE: 23-03-2020 to 27-03-2023

FUND MANAGEMENT TEAM

Anil Rego

Strategist, Speaker, Personal Finance Expert, Author & Philanthropist

HTTPS://IN.LINKEDIN.COM/IN/ANILREGO

- Chartered Financial Analyst & MBA from ICFAI
- Corporate Experience in Business Planning, Corporate Finance, Mergers & Acquisition with Wipro Technologies
- A Regular & Featured Speaker on Business Television Channels and a regular Contributor to Articles in Print and Online media.
- Guest Faculty & Panelist at various International Conferences, Seminars, Symposiums and Global Events

Prabhat Ranjan, CFA

Co- Fund Manager

Prabhat Ranjan, CFA | LinkedIn

- CFA Charter holder from CFAI, USA
- B.Tech from BVP, Pune and MBA from Delhi School of Economics
- Over seven years of experience in equity and investment research
- Covers Manufacturing, Cement, Chemicals and Automotive among other sectors at Right Horizons

Vijay Chauhan

Co-Fund Manager

Vijay Chauhan | LinkedIn

- B.Tech from IIT and MBA from IIM
- Avid researcher in the Mid & Small cap space
- Covers Financial Services, Pharma, IT and Consumer, amongst other sectors.

INVESTMENT APPROACH

TERM SHEET	
Strategy	RHPMPL Flexicap Portfolio
Benchmark	BSE 500 TRI
Minimum portfolio size	INR 5 Million
Recommended holding horizon	36 Months +
Risk level	Moderately High
Set Up Fees	Nil
Management Fees	**Option 1 (Variable):** 1.25% p.a. calculated using daily average AUM plus variable fees. **Option 2 (Fixed):** 2.5% annual, calculated using daily average AUM **Option 3 Performance**: 15% (Hurdle 0%)
Variable Fee	15% profit share over hurdle rate of 10% (Applicable only for option 1)
Exit Load	2% & 1% for year 1 & 2, respectively

TRANSACTION COSTS	
Transaction Charges (A)	0.02% on the settlement value subject to a minimum of Rs.50/- per transaction & a maximum of Rs.100/- per transaction
Custodian Fees (B)	0.035% P.A. on average AUM
Fund Accounting Fees (C)	0.035% P.A. on average AUM
Audit Statement Charges (INR) (D)	885
Total Account Charges (A+B+C+D)	0.09% to 0.12% on average AUM (for AUM of Rs 1 cr or more)

RH GROUP

- Right Horizons is a 21+ year young organization with clientele spread across the world.
- The Right Horizons Group is focused across the investment advisory, asset management, risk management and distribution value chain.
- RH manages an AUA of Rs 5,000+ Cr across 7 branches, supported by a team of 85+ professionals.
- Right Horizons is one of the Top 5 Leading Financial Advisory Companies with 95%+ retention rate reflecting a satisfied client base.

1. RH Portfolio Management
2. RH Investment Advisory
3. RH Insurance Broking
4. Distribution Services
5. RH Foundation

21+ Years in Business

85+ Employees

5000+ Crores of AUA

Top Ranked PMS Schemes

Mr. Anil Rego

CIO, Strategist, Speaker, Personal Finance Expert, Author & Philanthropist

FOUNDER, MD & CIO

- A seasoned Investor for over 3 decades, following a contrarian style
- Chartered Financial Analyst & MBA from ICFAI
- Corporate Experience in Business Planning, Corporate Finance, Mergers & Acquisition with Wipro Technologies.
- A Regular & Featured Speaker on Business Television Channels and a regular Contributor to Articles in Print and Online media.
- Guest Faculty at Leading Management Institutions.
- A Panelist at various International Conferences, Seminars, Symposiums and Global Events.
- Author having Penned his own Experiences which is a Bestseller "Honey, I Lost All Our Money!"
- Philanthropist making a difference to the Underprivileged
- Had a Dream of Retiring from corporate life at the Age of 30; on a mission to help others dream Big and achieve their goals

RH PMS BOARD

Rachna Rego

Promoter & Director

- 10 year in Right Horizons on Research, financial planning, Training, Compliance, Quality, Process and IT implementations, Heads Sales
- Visiting faculty in Business Schools in the areas of Information Technology and Human Behaviors
- 14 years experience in Wipro and Infosys on Delivery Management

Shankar Jaganthan

Director

- Author, Economic historian, Business Advisor & Guest Faculty
- Founder & CEO at Cimplyfive Corporate
- 18 years in Wipro; Corporate Treasurer
- Author of books “Corporate Disclosures”; “The Wisdom of Ants”
- Head Academics and Technology Initiatives at Azim Premji Foundation

DISCLAIMER

We Investing in securities including equities and derivatives involves certain risks and considerations associated generally with making investments in securities. The value of the portfolio investments may be affected generally by factors affecting financial markets, such as price and volume, volatility in interest rates, currency exchange rates, changes in regulatory and administrative policies of the Government or any other appropriate authority (including tax laws) or other political and economic developments. Consequently, there can be no assurance that the objective of the Portfolio would achieve. The value of the portfolios may fluctuate and can go up or down. Prospective investors are advised to carefully review the Disclosure Document, Client Agreement, and other related documents carefully and in its entirety and consult their legal, tax and financial advisors to determine possible legal, tax and financial or any other consequences of investing under this Portfolio, before making an investment decision. The composition of the portfolio is subject to changes within the provisions of the disclosure document. Trading volumes, settlement periods and transfer procedures may restrict the liquidity of investments in portfolios. Different segments of the Indian financial markets have different settlement periods, and such periods may be extended significantly by unforeseen circumstances. The inability of the Portfolio Manager to make intended securities purchases due to settlement problems could cause the portfolio to miss certain investment opportunities. By the same rationale, the inability to sell securities held in the portfolio due to the absence of a well - developed and liquid secondary market for debt securities would result, at times, in potential losses to the portfolio. Individual returns of Clients for a particular portfolio type may vary significantly from the data on performance of the portfolios depicted in this material. This is due to factors such as timing of entry and exit, timing of additional flows and redemptions, individual client mandates, specific portfolio construction characteristics or structural parameters, which may have a bearing on individual portfolio performance. No claims may be made or entertained for any variances between the performance depictions and individual portfolio performance. Neither the Portfolio Manager nor Right Horizons Portfolio Management Pvt Ltd (RHPMS), its Directors, Employees or Sponsors shall be in any way liable for any variations noticed in the returns of individual portfolios. The Client shall not make any claim against the Portfolio Manager against any losses (notional or real) or against any loss of opportunity for gain under various PMS Products, on account of or arising out of such circumstance/ change in market condition or for any other reason which may specifically affect a particular sector or security, including but not limited to disruption/prohibition/ discontinuation/ suspension of trading in a particular Security including any index or scrip specific futures/ options or due to any act of Company, Market Intermediary by SEBI or any other regulatory authority which may result in trading in such security (ies) being completely or partially affected, to which the Portfolio Manager has taken exposure/ proposed to take exposure and is unable to take additional exposure/ restrain him from taking any position in a particular equity or related derivative instruments etc. due to any reason beyond the control of the Portfolio Manager resulting in unhedged positions or losses due to unwinding of certain positions or losses due to any reason or related to any of the aforesaid circumstances. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated. Prospective investor(s) should before dealing and /or transacting in any of the products make their own investigation, seek appropriate professional advice and shall be fully responsible/are liable for any decision taken. The performance data presented is for informational purposes only and is not verified by SEBI (Securities and Exchange Board of India). Investors are advised to conduct their own due diligence before making any investment decisions.

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