



# RHPMPL FLEXICAP PORTFOLIO

## RIGHT HORIZONS

Right Horizons Portfolio Management Services (RH PMS)  
RH PMS is a SEBI registered PMS for segregated accounts

## WHO ARE WE?



A boutique Investment firm  
specialising in bottoms-up  
stock picking

AUM :  
~1,500 Cr under PMS  
AUA :  
~3500 Cr under RH Group

We work with UHNIs- select  
Family Offices & Foreign  
Investors we have ~650 Clients  
currently

3 Core PMS Offering:

- Large Cap- RHPMPL IBL
- Multi Cap- RHPMPL Flexicap
- Mid Cap- RHPMPL Super Value MS Cap

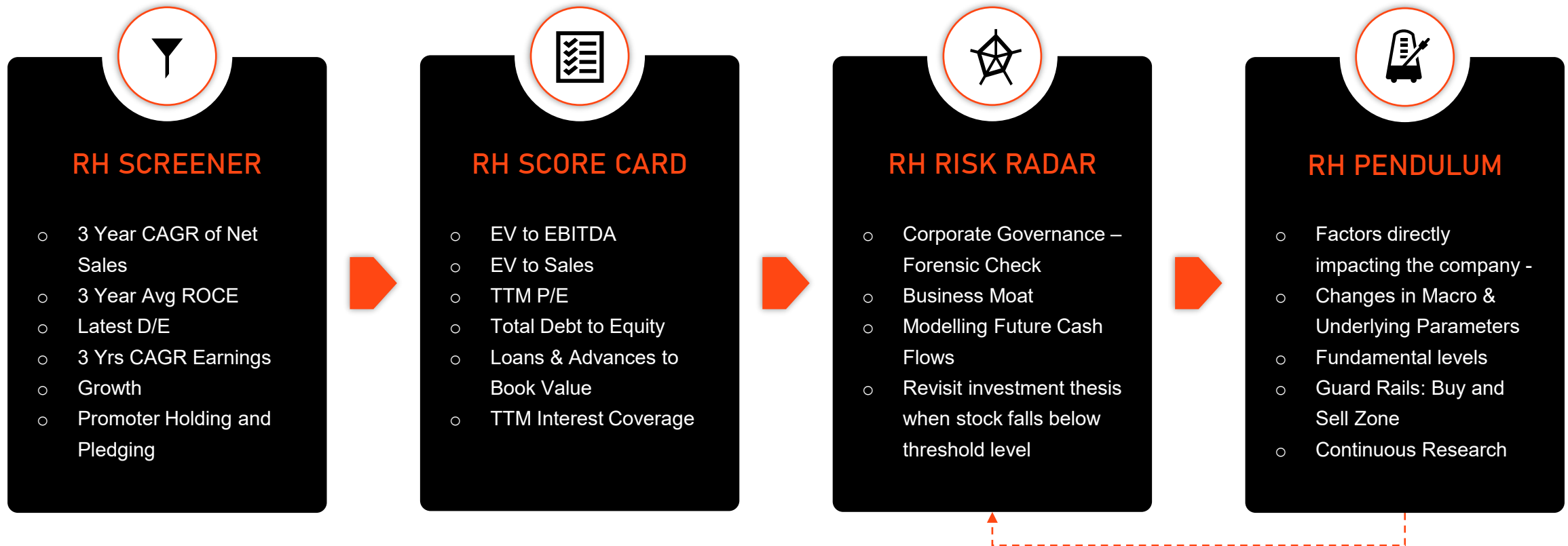
## RH FUND HOUSE INVESTMENT PHILOSOPHY

WE STRIVE TO DELIVER .....



- Superior Risk adjusted return *through a robust*
- Risk Management methodology *using a*
- Structured Investment Process *and an in-depth*
- Fundamental and Quantitative framework

# PORTFOLIO MANAGEMENT PROCESS

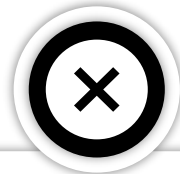


## RISKS



### BUSINESS RISK

- Unpredictability in earnings
- Uncertainty in future growth prospects
- Eroding Competitive Advantages



### VALUATION RISK

- Valuation not justified by growth
- Low Margin of Safety



### CORPORATE GOVERNANCE RISK

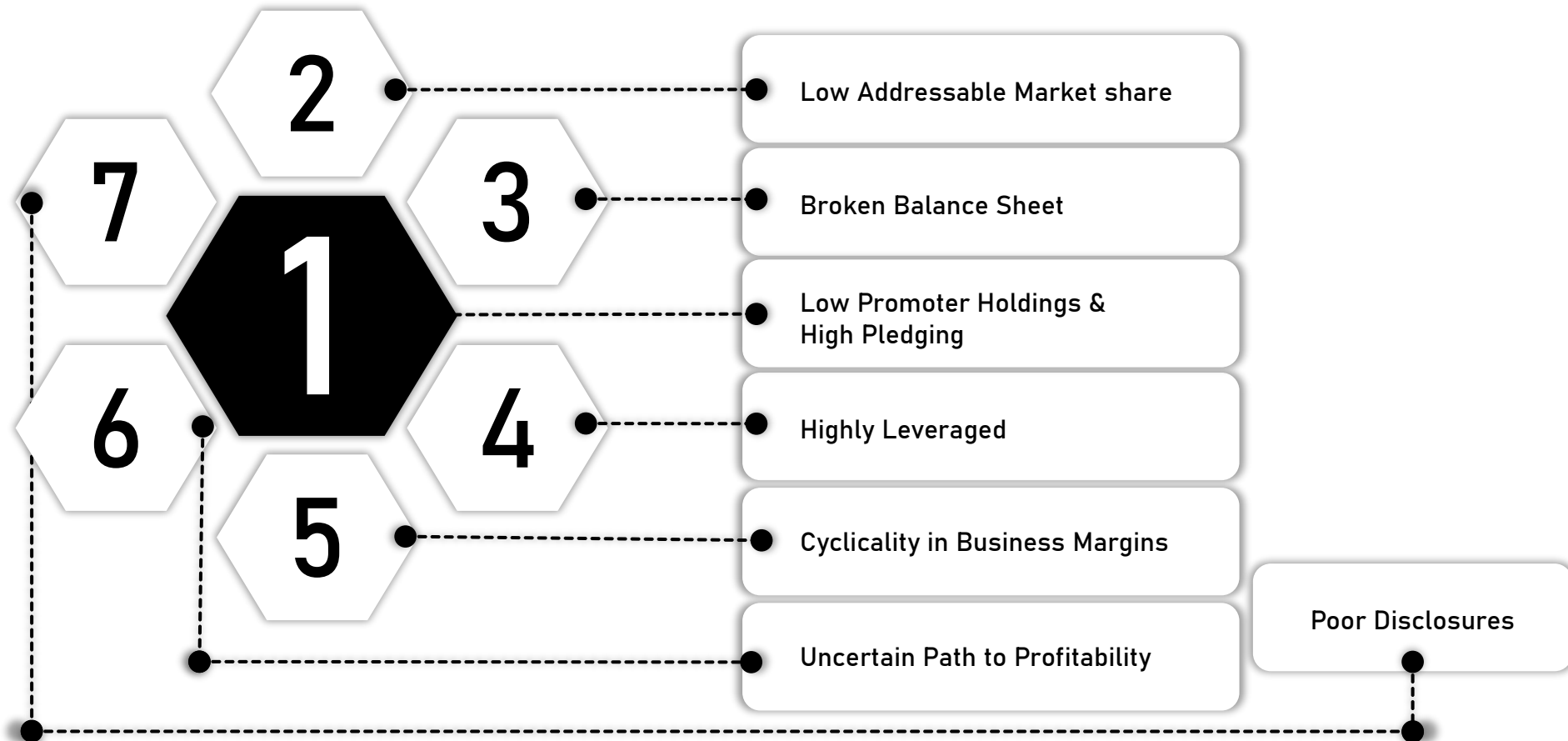
- Mis-allocation of capital leading to lower capital efficiency
- Not Investor friendly Management
- Poor Transparency and Disclosures

*“Risk comes from not knowing what you’re doing”*

*- Warren Buffett*

# RISKS

WE **DON'T** INVEST IN COMPANIES WITH THESE CHARACTERISTICS



## PORTFOLIO CHARECTERISTICS

Invest in emerging leaders from Mid and Small Cap segment



We seek over 20% compounded growth from each business that we buy



Clean corporate governance and minority investor-friendly management



We buy such businesses at reasonable valuation



15 to 20 stocks with an investment horizon of 3 to 5 years with low portfolio churn



## PORTFOLIO THEMES FOR THE NEXT BULL CYCLE (NEXT 5 YEARS)

| Stock Industry                   | VALUATION MATRIX | CURRENT MULTIPLE | SECTOR MULTIPLE | DISCOUNT | EXPECTED EARNINGS GROWTH | EXPECTED RETURN   |
|----------------------------------|------------------|------------------|-----------------|----------|--------------------------|-------------------|
| CAPITAL MARKET-WEALTH MANAGEMENT | PE               | 24.8x            | 50x             | 50%      | 2 - 2.5X                 | 2x * 2x = 4x      |
| CONSUMER-JEMS & JEWELLERY        | PE               | 27.7x            | 40x             | 31%      | 2 - 2.5X                 | 1.4x * 2x = 2.9x  |
| RENEWABLE ENERGY                 | PE               | 21.5x            | 35x             | 39%      | 2 - 2.5X                 | 1.96x * 2x = 3.3x |
| HEALTHCARE - HOSPITAL            | EV/EBITDA        | 23.6x            | 50x             | 53%      | 2 - 2.5X                 | 2.1x * 2x = 4.2x  |
| CONSUMER-FASHION RETAIL          | EV/EBITDA        | 27.3x            | 50x             | 45%      | 2 - 2.5X                 | 1.8x * 2x = 3.7x  |

\*Data is an approximation and used for illustrative purposes

\*\*Earnings growth is Normalised for covid impact

# RHPMPL FLEXICAP PORTFOLIO

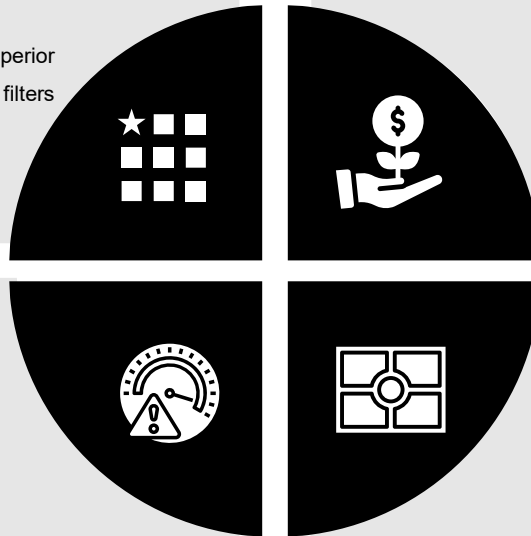
## WEAR THE CAP THAT SUITS THE PARTY

### INVESTMENT APPROACH

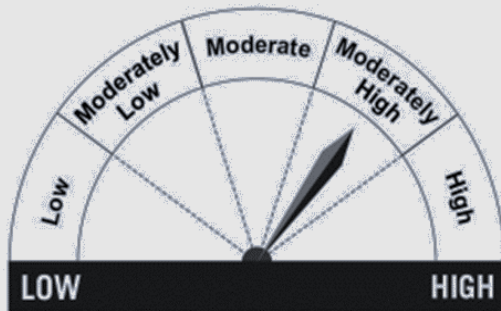
- Investment objective is to have a dynamic strategy that takes advantage of market conditions by moving across market caps to achieve long-term capital appreciation through a bottom-up stock selection approach by investing in Indian "listed securities".
- Investment philosophy is to weather all market conditions and deliver superior risk-adjusted returns using a structured investment process that filters businesses with solid fundamentals from the listed universe

### INVESTMENT SUITABILITY

Ideal for investors looking for diversified all weather portfolio. Suitable for investors with moderate to high-risk appetite and looking for mid-high teen returns.



### RISK-O-METER



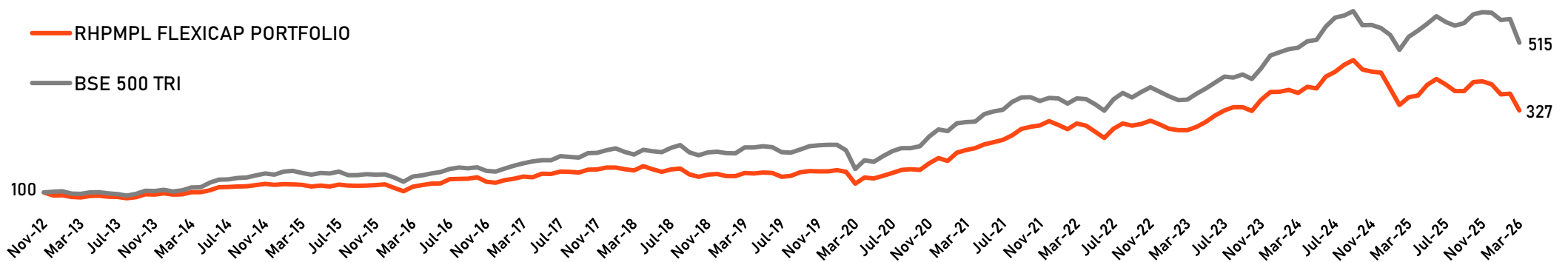
### SCHEME MATRIX

|        | GROWTH | BLEND | VALUE |
|--------|--------|-------|-------|
| Large  |        | ✓     |       |
| Medium |        | ✓     |       |
| Small  |        | ✓     |       |

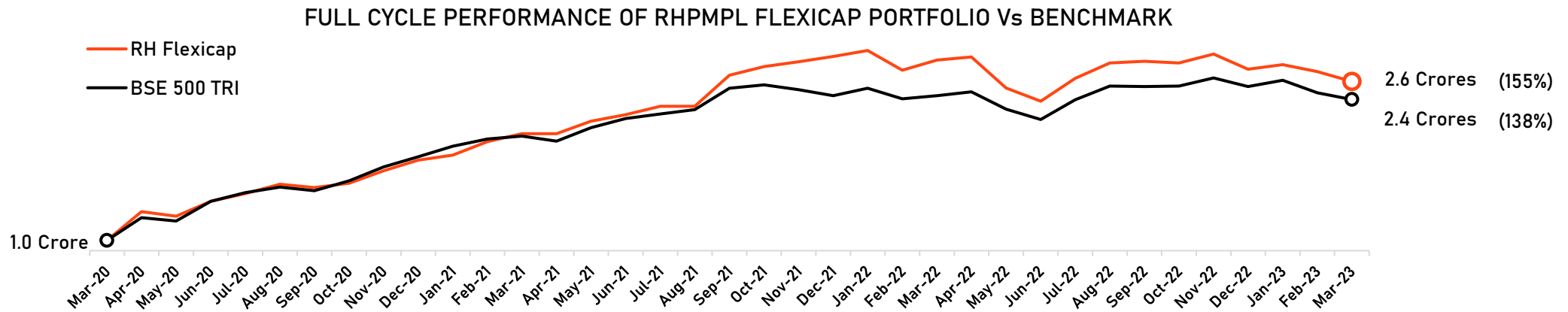
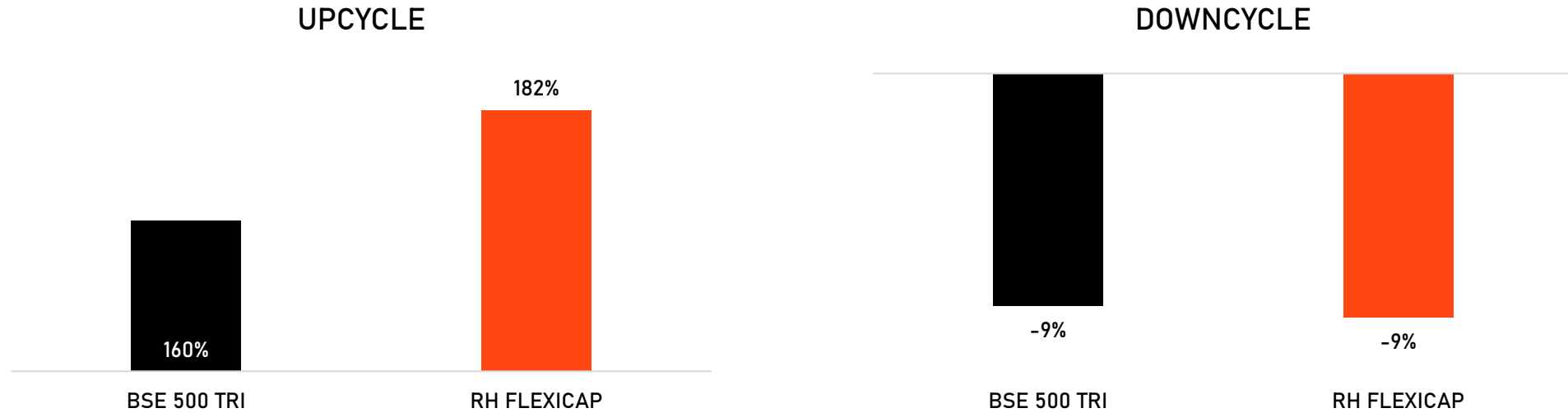
# RHPMPL FLEXICAP PORTFOLIO

| TOP 5 HOLDINGS               |         | TOP 5 SECTOR       |     | PERFORMANCE                        |                 |             |
|------------------------------|---------|--------------------|-----|------------------------------------|-----------------|-------------|
| SECURITY                     | WEIGHTS |                    |     | PERIOD                             | RHPMPL FLEXICAP | BSE 500 TRI |
| 360 One WAM Ltd              | 7.13%   | Financial Services | 29% | 6 Months                           | -14.19%         | -9.62%      |
| KEI Industries Ltd           | 6.81%   | Capital Goods      | 13% | 1 Year                             | -10.16%         | -3.12%      |
| Nuvama Wealth Management Ltd | 6.38%   | Consumer Durables  | 12% | 3 Year                             | 6.27%           | 12.89%      |
| ICICI Bank Ltd               | 5.74%   | Healthcare         | 8%  | 5 Year                             | 8.48%           | 11.76%      |
| Bharat Electronics Ltd       | 5.17%   | Consumer Services  | 7%  | 10 Year                            | 10.90%          | 13.56%      |
|                              |         |                    |     | Since Inception of Scheme (Nov'12) | 8.93%           | 13.20%      |

## RHPMPL FLEXICAP PORTFOLIO NAV SINCE INCEPTION



# RHPMPL FLEXICAP PORTFOLIO PERFORMANCE DURING MARKET CYCLES



NOTE-UPCYCLE: 23-03-20 to 18-10-2021, DOWNCYCLE: 18-10-2021 to 27-03-2023 & FULLCYCLE: 23-03-2020 to 27-03-2023

## FUND MANAGEMENT TEAM



**Anil Rego**

Strategist, Speaker, Personal Finance Expert, Author & Philanthropist

[HTTPS://IN.LINKEDIN.COM/IN/ANILREGO](https://in.linkedin.com/in/anilrego)

- Chartered Financial Analyst & MBA from ICFAI
- Corporate Experience in Business Planning, Corporate Finance, Mergers & Acquisition with Wipro Technologies
- A Regular & Featured Speaker on Business Television Channels and a regular Contributor to Articles in Print and Online media.
- Guest Faculty & Panelist at various International Conferences, Seminars, Symposiums and Global Events



**Prabhat Ranjan, CFA**

Co- Fund Manager

[Prabhat Ranjan, CFA | LinkedIn](#)

- CFA Charter holder from CFAI, USA
- B.Tech from BVP, Pune and MBA from Delhi School of Economics
- Over seven years of experience in equity and investment research
- Covers Manufacturing, Cement, Chemicals and Automotive among other sectors at Right Horizons



**Vijay Chauhan**

Co-Fund Manager

[Vijay Chauhan | LinkedIn](#)

- B.Tech from IIT and MBA from IIM
- Avid researcher in the Mid & Small cap space
- Covers Financial Services, Pharma, IT and Consumer, amongst other sectors.

## INVESTMENT APPROACH

| TERM SHEET                  |  |
|-----------------------------|--|
| Strategy                    | RHPMPL Flexicap Portfolio  |
| Benchmark                   | BSE 500 TRI  |
| Minimum portfolio size      | INR 5 Million  |
| Recommended holding horizon | 36 Months +  |
| Risk level                  | Moderately High  |
| Set Up Fees                 | Nil  |
| Management Fees             | <p><b>Option 1 (Variable):</b> 1.25% p.a. calculated using daily average AUM plus variable fees.</p> <p><b>Option 2 (Fixed):</b> 2.5% annual, calculated using daily average AUM</p> <p><b>Option 3 Performance:</b> 15% (Hurdle 0%)</p> |
| Variable Fee                | 15% profit share over hurdle rate of 10% (Applicable only for option 1)  |
| Exit Load                   | 2% & 1% for year 1 & 2, respectively   |

| TRANSACTION COSTS                 |   |
|-----------------------------------|---|
| Transaction Charges (A)           | 0.02% on the settlement value subject to a minimum of Rs.50/- per transaction & a maximum of Rs.100/- per transaction |
| Custodian Fees (B)                | 0.035% P.A. on average AUM  |
| Fund Accounting Fees (C)          | 0.035% P.A. on average AUM  |
| Audit Statement Charges (INR) (D) | 885   |
| Total Account Charges (A+B+C+D)   | 0.09% to 0.12% on average AUM (for AUM of Rs 1 cr or more)  |

# RH GROUP

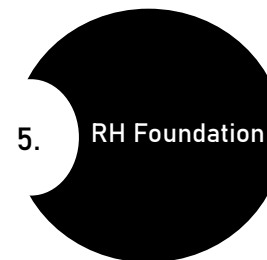
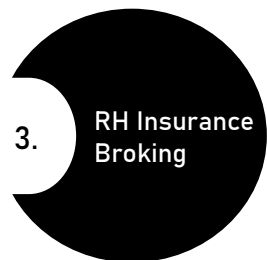
- Right Horizons is a 21+ year young organization with clientele spread across the world.
- The Right Horizons Group is focused across the investment advisory, asset management, risk management and distribution value chain.
- RH manages an AUA of Rs 5,000+ Cr across 7 branches, supported by a team of 85+ professionals.
- Right Horizons is one of the Top 5 Leading Financial Advisory Companies with 95%+ retention rate reflecting a satisfied client base.

**21+ Years in Business**

**85+ Employees**

**5000+ Crores of AUA**

**Top Ranked PMS Schemes**





**Mr. Anil Rego**

CIO, Strategist, Speaker, Personal Finance Expert, Author & Philanthropist

## FOUNDER, MD & CIO

- A seasoned Investor for over 3 decades, following a contrarian style
- Chartered Financial Analyst & MBA from ICFAI
- Corporate Experience in Business Planning, Corporate Finance, Mergers & Acquisition with Wipro Technologies.
- A Regular & Featured Speaker on Business Television Channels and a regular Contributor to Articles in Print and Online media.
- Guest Faculty at Leading Management Institutions.
- A Panelist at various International Conferences, Seminars, Symposiums and Global Events.
- Author having Penned his own Experiences which is a Bestseller “Honey, I Lost All Our Money!”
- Philanthropist making a difference to the Underprivileged
- Had a Dream of Retiring from corporate life at the Age of 30; on a mission to help others dream Big and achieve their goals

## RH PMS BOARD



**Rachna Rego**  
Promoter & Director



**Shankar Jaganthan**  
Director

- 10 year in Right Horizons on Research, financial planning, Training, Compliance, Quality, Process and IT implementations, Heads Sales
- Visiting faculty in Business Schools in the areas of Information Technology and Human Behaviors
- 14 years experience in Wipro and Infosys on Delivery Management
  
- Author, Economic historian, Business Advisor & Guest Faculty
- Founder & CEO at Cimplifyfive Corporate
- 18 years in Wipro; Corporate Treasurer
- Author of books “Corporate Disclosures”; “The Wisdom of Ants”
- Head Academics and Technology Initiatives at Azim Premji Foundation

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