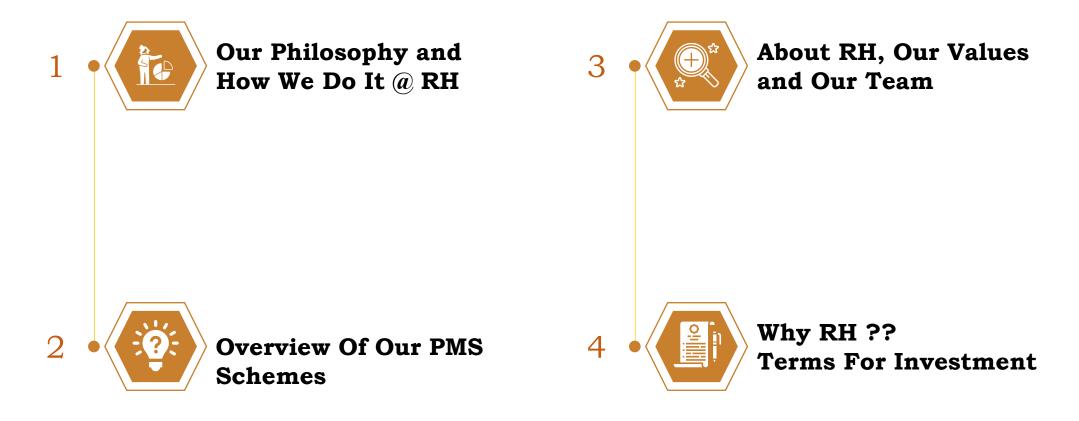


# The Essence Of Investment Management Is The Management Of Risk, Not Just The Management Of Returns





# RH FUND HOUSE INVESTMENT PHILOSOPHY

We strive to deliver a superior **Risk Adjusted Return** through a robust **Risk Management Methodology**, using a **Structured Investment Process** and an in-depth **Fundamental and Quantitative Analysis** framework.

# [RHSIP] RH STRUCTURED INVESTMENT PROCESS

#### RH SCREENER [RHS]

Screening from a Universe of 1300 companies based on key parameters like ROE, RoCE, PAT Growth, Promoter holding, etc.



#### RH PENDULUM [RHP]

Our Stock Rebalancing framework governed by both Fundamental levels and opportunistic technical levels

### RH RISK RADAR [RHRR]

Our Risk Evaluation Criteria and Radar to factor in Regulatory Changes, to capture Business Risk, to limit sector and Stock Level Exposure and to rebalance Portfolio

# ₽åCUT

### RH SCORECARD [RHSC]

Stock Evaluation Framework & Scorecard built using weightages given to Valuation and Return Ratios, Forensic Filters and selected line items from Financial statements

## [RHS] - RH SCREENER





### [RHSC] - RH SCORECARD

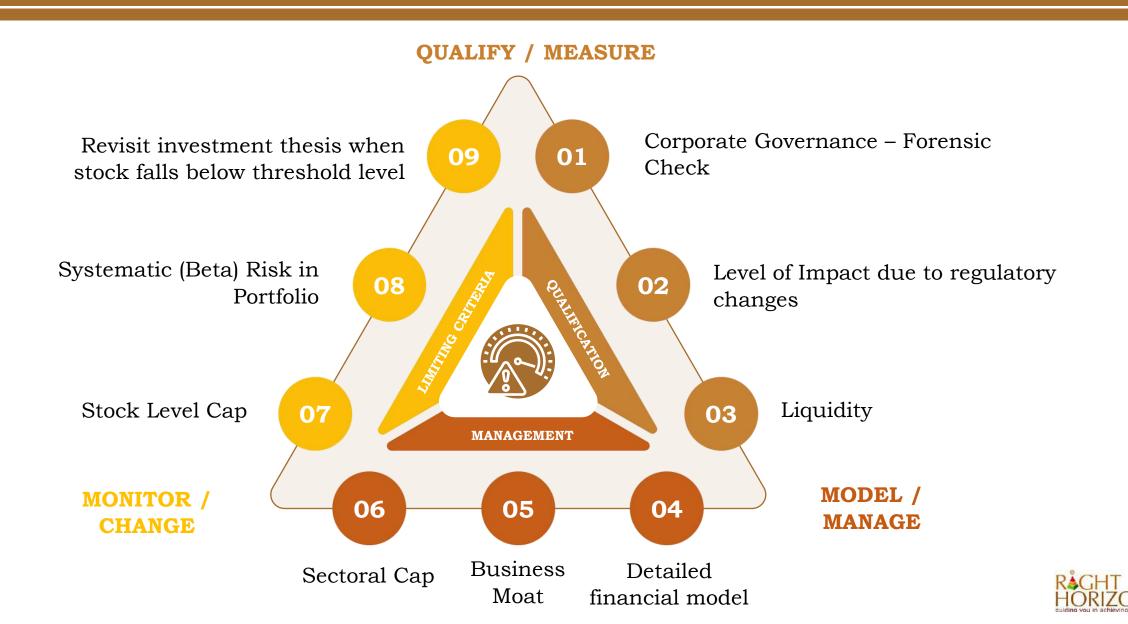
- Turnaround Triggers
- Companies with Growth Triggers / Potential Disruption
- Sectors with tailwinds
- Strategic/ qualitative Moat
- Upcoming Leaders
- Promoters Pledging
- Promoters Holding
- Change in Institutional Holding
- Credit Rating
- Dividend Yield
- ROE 5 Yr Avg
- ROCE 5 Yr Avg
- Asset Turnover Ratio



- Net Sales Growth 3 Yrs CAGR
- Net Operating Profit Growth -3 Yrs CAGR
- PAT Growth 3 Yrs 3 Yrs CAGR
- EV to EBITDA
- EV to Sales
- TTM P/E
- TTM P/B
- TTM P/S
- Total Debt to Equity
- Loans & Advances to Book Value
- TTM Interest Coverage

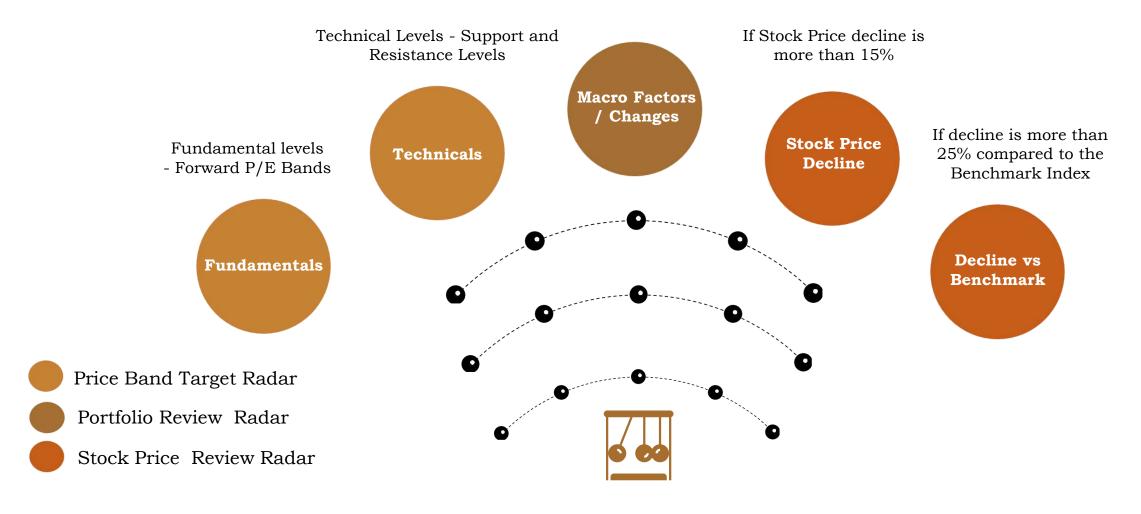


### [RHRR] - RH RISK RADAR FRAMEWORK



## [RHP] - RH PENDULUM

Factors directly impacting the company - Changes in Macro & Underlying Parameters







A Large Cap Oriented Portfolio With Smaller Exposure To Mid Caps To Deliver A Little Extra In The Long Term



### RH SCHEME OVERVIEW

	RH IBL
Style	Benchmark aligned sectoral exposure in large cap growth companies
Since Inception	Nov-2012 (Scheme restructuring in April'19)
Diversification	Focused portfolio of large cap stocks
Portfolio Turnover	Low to Moderate
Market Cap	Large Cap Oriented (~2 Lakh Cr Avg. market Cap)
Recommended Holding Period	> 3 years
Benchmark	Nifty
Number of stocks	20-25 Stocks
Maximum exposure to a stock	15% of the portfolio
Maximum exposure to a sector	30% of the portfolio or weightage of index (whichever is higher)

### RH INDIA BUSINESS LEADERS

STAY WITH THE GIANTS!

#### **Investment Approach:**

Investment objective is to achieve long-term capital appreciation by investing in predominantly large cap 'listed securities' in India through a bottom-up stock selection approach Investment philosophy is to have an actively managed large-cap portfolio that can deliver superior risk-adjusted returns using a structured investment process that filters businesses with solid fundamentals from the listed universe.



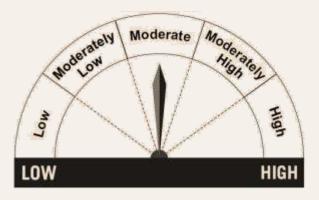
#### **Investment Suitability:**

Ideal for investors looking for low volatility large cap equity portfolio.

Suitable for investors with low to moderate risk appetite and looking for low teen returns.



#### Risk-O-Meter:.





#### **Scheme Matrix:**

Growth	Blend	Value	
	<b>✓</b>		Large
			Medium
			Small

### RH INDIA BUSINESS LEADERS PORTFOLIO

#### **PORTFOLIO HOLDINGS**

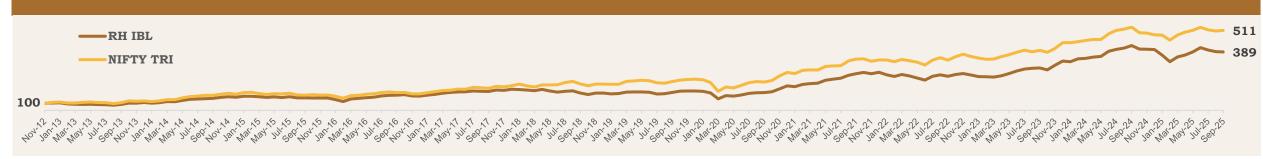
Portfolio Holdings (Top 5)	Weight (%)
ICICI Bank Ltd.	7.10%
Interglobe Aviation Ltd.	7.10%
Polycab India Ltd.	6.79%
Max Healthcare Institute Limited	6.72%
Reliance Industries Ltd.	5.86%

PORTFOLIO SEC	CTOR ALLOCATION
Financial Services	28%
Information Technology	11%
Capital Goods	10%
Services	7%
Healthcare	7%
Oil, Gas & Consumable	. 6%
Automobile and Auto	. 5%
Consumer Durables	5%
Consumer Services	4%
Chemicals	4%
Realty	4%
Construction	3%
Power	2%

TIME PERIOD	RH IBL	NIFTY TRI
1 Month	-0.43%	0.77%
3 Months	-5.92%	-3.20%
6 Months	7.94%	5.53%
1 Year	-8.40%	-3.45%
2 Year	14.14%	13.31%
3 Year	15.65%	14.22%
5 Year	19.52%	18.38%
10 Year	11.53%	13.34%
Since Inception of Scheme (Nov'12)	11.14%	13.45%

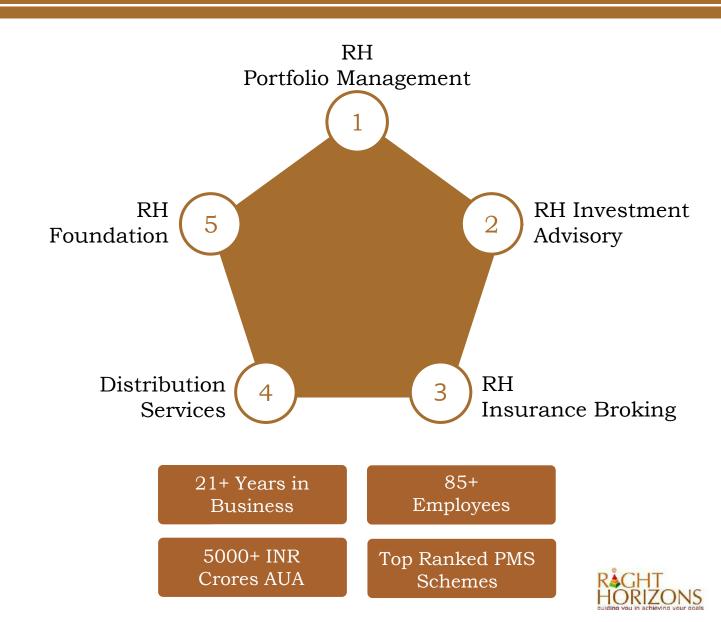
\*Returns above 1 year are Annualized

#### GROWTH OF RS.100 INVESTED IN RH IBL & NIFTY TRI



### RH GROUP

- Right Horizons is a 21+ year young organization with clientele spread across the world.
- The Right Horizons Group is focused across the investment advisory, asset management, risk management and distribution value chain.
- RH manages an AUA of Rs 5,000+ Cr across 7 branches, supported by a team of 85+ professionals.
- Right Horizons is one of the Top 5 Leading
   Financial Advisory Companies with 95%+
   retention rate reflecting a satisfied client
   base.





Transparency

Respect

**U**nbiased

Sustainability

**T**eamwork





Mr. Anil Rego

CIO, Strategist, Speaker, Personal Finance Expert, Author & Philanthropist

# FOUNDER, MD & CIO

- A seasoned Investor for over 3 decades, following a contrarian style
- Chartered Financial Analyst & MBA from ICFAI
- Corporate Experience in Business Planning, Corporate Finance,
   Mergers & Acquisition with Wipro Technologies.
- A Regular & Featured Speaker on Business Television Channels and a regular Contributor to Articles in Print and Online media.
- Guest Faculty at Leading Management Institutions.
- A Panelist at various International Conferences, Seminars, Symposiums and Global Events.
- Author having Penned his own Experiences which is a Bestseller "Honey, I Lost All Our Money!"
- Philanthropist making a difference to the Underprivileged
- Had a Dream of Retiring from corporate life at the Age of 30; on a mission to help others dream Big and achieve their goals



### RH PMS BOARD



# Rachna Rego - Promoter & Director

- 10 year in Right Horizons on Research, financial planning, Training, Compliance, Quality, Process and IT implementations, Heads Sales
- Visiting faculty in Business Schools in the areas of Information Technology and Human Behaviors
- 14 years experience in Wipro and Infosys on Delivery Management



# Shankar Jaganathan - Director

- Author, Economic historian,
   Business Advisor & Guest
   Faculty
- Founder & CEO at Cimplyfive Corporate
- 18 years in Wipro; Corporate Treasurer
- Author of books "Corporate Disclosures"; "The Wisdom of Ants"
- Head Academics and Technology Initiatives at Azim Premji Foundation



### OUR TEAM OF CERTIFIED EXPERTS



# Prabhat Ranjan, CFA – Co-Fund Manager

- Over five years of experience in equity and investment research
- B.Tech from BVP, Pune and MBA from Delhi School of Economics
- CFA charter holder from CFA Institute, USA
- Covers Manufacturing, Cement, Chemicals and Automotive among other sectors at Right Horizons
- Previous: Investment & Research Associate at Client Associates



#### Vijay Chauhan-Co-Fund Manager

- B.Tech from IIT and MBA from IIM
- Covers Financial Services, Pharma, IT and Consumer amongst other sectors.
- Previously, raised the capital with other partners from Surat based Investors; invested in Indian Small Cap and Mirco Cap Companies



### WHY RH PMS?



# DISCIPLINED INVESTMENT PROCESS

Structured Quantitative and Qualitative Framework & Methodologies

#### **CONTRARIAN APPROACH**

Based on deep understanding of market cycles

#### **CUSTOMIZED SERVICES**

Services Customized to Client Needs & Regular Updates on Events through Infographics and Notes



### **INVESTMENT APPROACH**

	RH IBL
Strategy	RH India Business Leader
Benchmark	Nifty TRI
Portfolio Manager	Anil Rego, Prabhat Ranjan & Vijay Chauhan
Minimum portfolio size	INR 5 Million
Recommended holding horizon	36 months +
Risk level	Medium - High
Set Up Fees	Nil
Management Fees	Option 1 (Variable): 1.25% p.a. calculated using monthly average balance plus variable fees. Option 2 (Fixed): 2.5% annual, calculated using monthly average account balance Option 3 Performance: 15% (No Hurdle Rate)
Variable Fee	15% profit share over hurdle rate of 10% (Applicable only for option 1)
Exit Load	2% & 1% for year 1 & 2, respectively



### RH PMS BACK OFFICE & TRANSACTION COSTS

DP & Back office			
DEMAT A/C with	HDFC BANK		
Custodian details	HDFC Bank Custodian		
Fund Accounting HDFC Bank Fund Accounting			
NRI - Restriction	No		
Audit firm details Venkatesh Reddy and Team			
Back Office Provider	RH Internal Software		

Transaction Costs		
Transaction Charges (A)	0.02% on the settlement value subject to a minimum of Rs.50/- per transaction & a maximum of Rs.100/- per transaction	
Custodian Fees (B)	0.035% P.A. on average AUM	
Fund Accounting Fees (C)	0.035% P.A. on average AUM	
Audit Statement Charges (INR) (D)	885	
Total Account Charges (A+B+C+D)	0.09% to 0.12% on average AUM (for AUM of Rs 1 cr or more)	

### Portfolio Liquidation

Client Request RM +FM Approval Liquidating the portfolio (T+1) Deduction of fees Closure Process

Note: Typically, for partial redemption and pay-out it takes T+3 days to transfer the funds to personal account.

### RH PMS MEDIA COVERAGE



#### 23 stocks from top 5 PMS schemes that outperformed Nifty in November, worth a look

As many as 218 PMS schemes from the broader markets generated better returns than Nifty 50 in November. Here's a quick look at some of their main stock holdings for the month



- PMS schemes cater to wealthy investors with portfolio sizes exceeding Rs 50 lakh. Their professional fee structure is different from that of regular mutual funds.
- (in) Of 269 schemes tracked by <u>pmsbazaar.com</u> in November, 218 generated better returns than the (S) Nifty 50, the data shows. There were 46 schemes that generated positive returns even though the
- benchmark index witnessed a decline.
- Six schemes generated more than 2 percent returns last month, led by Right Horizons Super Value Fund (+4.58 percent), Silver Arch Small and Mid Cap Equity Fund (+3.70 percent), Systematix Dynamic Investment Portfolio (+3.35 percent), Sageone Small & Microcap fund (+2.75 percent), Composite Investments Pvt Ltd Emerging Star Fund (+2.65 percent), and Carnelian Asset Advisors Shift Strategy (+2.18 percent).

However, not all of these top schemes disclosed their stock holdings for November. Moneycontrol has collated a list of the top five from among those that have disclosed their holdings.

#### Right Horizons - Super Value Fund

Primarily focusing on midcaps, this scheme generated the highest returns of 4.58 percent among all PMS schemes in November. Its top five stocks were <u>Apollo Pipes Ltd</u>. <u>Neogen Chemicals Ltd</u>. <u>KEI Industries Ltd</u>. <u>Polycab India Ltd</u> and <u>Dixon Technologies Ltd</u>.



PMS / AIF Comparis

#### 8 out of 10 PMSes Out-Performed Nifty in November

The Indian stock benchmark Nifty 50 fell 3.9% in November, but the declines in the broader market were gentler. Midcaps fell 2.7% while smallcaps were largely flat. Naturally, PMS strategies that usually spread their bets across the market performed better. As many as 219 PMSes out-performed the Nifty 50 in November, i.e. almost 83% of the PMS strategies tracked by PMS Bazaar. Due to the lop-sided nature of market performance this month, the best performing PMS strategies belonged to midcap, small & midcap, multicap, smallcap buckets. Here is a recap.

#### Best strategies of the month

Headlines of a quicker than expected Fed tapering 8 new Covid-19 variant set off nervousness in stock markets in November. And with markets trading near all-time highs, both in terms of levels and historical valuations: a mild sellant ensured.

Given that it was a negative month for equities, the top-10 performers totally bucked the trend and delivered reasonable positive gains to investors. Leading the pack was Right Horizons Super Value strategy. This is middap scheme with almost a 3 year vintage. The PMS gained 4.58% in November, a handsome 700 basis point alpha over Nifty Middap 100 (down 2.69%). Number 2 this month was Silverarch Mid & Small Cap Equity with 3.7% gain, followed by Systematix Dynamic Investment Portfolio at no. 3 with its multicap theme generating 3.35%.

PORTFOLIO MANAGER	STRATEGY	CATEGORY	1 MONTH RETURNS
RIGHT HORIZONS	SUPER VALUE	MID CAP	4.58%
SILVERARCH	MID & SMALL CAP EQUITY	SMALL & MIDCAP	3.70%
SYSTEMATIX	DYNAMIC INVESTMENT PORTFOLIO	MULTI CAP	3,35%
SAGEONE	SMALL & MICROCAP	SMALL CAP	2.75%
COMPOSITE INVESTMENTS PRIVATE LIMITED	EMERGING STAR FUND	SMALL & MIDCAP	2.65%
CARNELIAN ASSET ADVISORS	SHIFT STRATEGY	MULTI CAP	2.18%
GREEN PORTFOLIO	DIVIDEND YIELD	THEMATIC	1.91%
CENTRUM PMS	GOOD TO GREAT	MID CAP	1.68%
SILVERARCH	INDIA EQUITY PORTFOLIO	MULTI CAP	1.68%
WIZE MARKET ANALYTICS	CAPITAL MIND - LONG TERM PORTFOLIO	MULTI CAP	1.48%





### RH PMS MEDIA COVERAGE

#### **Business Standard**

#### Most PMS schemes in red, but more than 80% outperform Nifty in November

The schemes returned -2% on average, better than the -3.9% generated by the benchmark

#### Topics

PMS schemes | Nifty50 | NSE Nifty50 benchmark index

It was a tough month for PMS schemes with the majority of them ending in the red. However, 218 out of 262 schemes, or 83 per cent, outperformed the Nifty50 in November.

The schemes returned -2 per cent, on average, better than the -3.9 per cent generated by the benchmark. The top performing strategies for the month included Right Horizon's Super Value (4.6 per cent), followed by Silverarch's Mid & Small Cap Equity (3.7 per cent) and Systematix's Dynamic Investment Portfolio (3.35 per cent), the data from PMS Bazaar showed. Among the individual categories, ...

### Making money for the wealthy: 20 PMS schemes gave 50-100% return in just 6 months

PMS schemes that gave more than 50 percent return include Nine River Capital's AURUM Smallcap theme that delivered nearly 95 percent return in the last six months

#### 20 PMS SCHEMES THAT HAVE RALLIED MORE THAN 50% FROM MARCH-END

AMIC	STRATEGY NAME	CAPEGGHY	& Months
MINE RIVERS CAPITAL	AURUM SMALL CAP OPP	SMALL CAP	94.90%
EQUINUS SECURITIES ###	LONG HORIZON FUND	SMALL & REDCAP	94.64%
KARMA CAPITAL ADVISORS	LONG ONLY INDIA PUBLIC EQUITY	MULTICAP	83.30%
MONEYLIFE	MAS GROWTH	MULTI CAP	90.11%
NEGEN CAPITAL	SMALL CAP EMERGING	SMALL CAP	78.18%
ACCURACAP	PICOPOWER	SMALL CAP	71.66%
CENTRUM PMS	MULTIDAGGER ( DEEP VALUE ( )	MID CAP	63.00%
CENTRUM PAGE	DEEP VALUE IV	MID CAP	80.90%
RIGHT HORIZONS	MINERVA INDIA UNDER SERVED	SMALL CAP	57.70%
MOTILAL GSWAL	IOP V2	MANALL & MIDICAL	57.03%
CENTRUM PMG	GOOD TO GREAT	MID GAP	55.70%
MOTILAL OSWAL	FOCUSED MIDICAP	MID CAP	54.44%
CENTRUM PMS	MICRO	SMALL CAP	54.20%
ASIT C MEHTA INVESTMENT INTERMEDIATES	ACE MILTICAP	MISTICAP	55.80%
ANANO RATHI ADVISORS	IMPRESS PMS	MURITI CAP	59.34%
CREST WEALTH MANAGEMENT	SMALLCAP	SMALL CAP	62,90%
INVESCO	recot	MULTI CAP	51.60%
MANCELLUS	LITTLE CHAMPS	SMALL CAP	57.80%
SATCO CAPITAL MARKETS OF	GROWTH & MOMENTUM	MULTI CAP	50.50%
QUEST INV ADVISORS	MAGNETS.	NAME AND DESCRIPTIONS	90.40%

#### Top PMS Performance (Yearly): December 2021

HOME > BLOGS > TOP PMS PERFORMANCE (YEARLY): DECEMBER 2021

#### Top PMS Performance

We bring you the list of the top five PMS Performers of 20 in the category- Large Cap, Mid Cap, Small Cap, and Multi-Cap.

#### Large-cap

The first position is backed by none other than SageOne, with a 59.9% return. Right Horizons are also stuck to the second position with 48.11%. The third position remains the same with ICICI Prudential, with a 38.5% return.

AMC & Scheme Name	1M	зм	6M	14	
SageOne - Large-cap Portfolio	-2.3%	-0.7%	14.2%	59.9%	
Right Horizons- India Business	-2.87%	3.35%	16.22%	48.11%	
ICICI Prudential - Largecap Strategy	-5.5%	-4.7%	6.8%	38.5%	
Aditya Birla – Top 200 Core Equity Portfolio	-1.79%	1.08%	13.24%	37.32%	
Alchemy - Leaders	-4.7%	-2.9%	17.9%	34.8%	

#### Mid-cap

The first position remains the same, with Nafa having a 104% return. At the same time, the second and third positions are interchanged between Right Horizon on second and Invesco at third.

AMC & Scheme Name	1M	3М	6M	17
NAFA - EMERGING BLUECHIP PORTFOLIO	3%	15%	34%	104%
Right Horizons -Super-Value Fund	4.58%	13.90%	27.10%	82.98%
Invesco India – Caterpillar Potfolio	-2.4	13.31	28.74	75.9%
SageOne - Core Portfolio	-0.9%	-1.3%	16.3%	64.3%
SageOne - Diversified Portfolio	0.0%	0.9%	17.3%	59.6%
Small-can				

#### Small-cap

Beating Roha, Aequitas has secured the first position with 103.71%. Roha stepped down to the second position with 90.54%, Third position is with Right Horizonz with 85.1%.

AMC & Scheme Name	1M	3M	6M	14	
Aequitas Equity Fund - Equity Scheme	-8.12	-1.26	29.09	103.71%	
Roha - Emerging Champions Portfolio	-2.89%	0.55%	21.89%	90.54%	
Right Horizons -Minerva India Under-served	-8.3%	-6.9%	46.6%	85.1%	
NAFA - SMALL CAP PORTFOLIO	2%	12%	29%	84%	
Abakkus Emerging Opportunities Approach	-2.9	1.8	16.3	83.7	





### **DISCLAIMER**

We Investing in securities including equities and derivatives involves certain risks and considerations associated generally with making investments in securities. The value of the portfolio investments may be affected generally by factors affecting financial markets, such as price and volume, volatility in interest rates, currency exchange rates, changes in regulatory and administrative policies of the Government or any other appropriate authority (including tax laws) or other political and economic developments. Consequently, there can be no assurance that the objective of the Portfolio would achieve. The value of the portfolios may fluctuate and can go up or down. Prospective investors are advised to carefully review the Disclosure Document, Client Agreement, and other related documents carefully and in its entirety and consult their legal, tax and financial advisors to determine possible legal, tax and financial or any other consequences of investing under this Portfolio, before making an investment decision. The composition of the portfolio is subject to changes within the provisions of the disclosure document. Trading volumes, settlement periods and transfer procedures may restrict the liquidity of investments in portfolios. Different segments of the Indian financial markets have different settlement periods, and such periods may be extended significantly by unforeseen circumstances. The inability of the Portfolio Manager to make intended securities purchases due to settlement problems could cause the portfolio to miss certain investment opportunities. By the same rationale, the inability to sell securities held in the portfolio due to the absence of a well - developed and liquid secondary market for debt securities would result, at times, in potential losses to the portfolio. Individual returns of Clients for a particular portfolio type may vary significantly from the data on performance of the portfolios depicted in this material. This is due to factors such as timing of entry and exit, timing of additional flows and redemptions, individual client mandates, specific portfolio construction characteristics or structural parameters, which may have a bearing on individual portfolio performance. No claims may be made or entertained for any variances between the performance depictions and individual portfolio performance. Neither the Portfolio Manager nor Right Horizons Portfolio Management Pvt Ltd (RHPMS), its Directors, Employees or Sponsors shall be in any way liable for any variations noticed in the returns of individual portfolios. The Client shall not make any claim against the Portfolio Manager against any losses (notional or real) or against any loss of opportunity for gain under various PMS Products, on account of or arising out of such circumstance/ change in market condition or for any other reason which may specifically affect a particular sector or security, including but not limited to disruption/prohibition/ discontinuation/ suspension of trading in a particular Security including any index or scrip specific futures/ options or due to any act of Company, Market Intermediary by SEBI or any other regulatory authority which may result in trading in such security (ies) being completely or partially affected, to which the Portfolio Manager has taken exposure/ proposed to take exposure and is unable to take additional exposure/ restrain him from taking any position in a particular equity or related derivative instruments etc. due to any reason beyond the control of the Portfolio Manager resulting in unhedged positions or losses due to unwinding of certain positions or losses due to any reason or related to any of the aforesaid circumstances. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated. Prospective investor(s) should before dealing and /or transacting in any of the products make their own investigation, seek appropriate professional advice and shall be fully responsible/are liable for any decision taken. The performance data presented is for informational purposes only and is not verified by SEBI (Securities and Exchange Board of India). Investors are advised to conduct their own due diligence before making any investment decisions.

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exemplary, consequential, as also any loss of profit in any way arising from the use of this material in any manner.